

# IMS for Cardiology



## EMR for CARDIOLOGIST

### A fully integrated EHR / Practice Management solution specifically designed to meet the needs of the Cardiovascular Practice

Performing rapid diagnosis and life-saving treatment are critical components of cardiovascular care – they can be cumbersome and challenging if your practice is not digital and electronically connected. Move your Cardiology practice to IMS EHR, for quick and accurate diagnosis and treatment of your patients' cardiology needs.

#### Cardiovascular Templates and Workflow

Automate documentation, complete exams and diagnostic tests quickly and easily with point and click Cardiology template content and workflow. The template editor lets practices customize and add templates to suit individual preferences, allowing physicians to work as their particular practice and personal preferences demand. Templates feature intuitive pick-lists, and check boxes to simplify documentation encouraging chart completion.

From anywhere in the EHR you can order and review critical tests and lab results with just a few clicks. This fully integrated electronic health records (EHR) and practice management (PM) solution is ideal for the cardiologist, connecting them to patients, payers, medical devices, pharmacies, labs and other health care entities regardless of the practice size, specialty and number of locations.

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Ambulatory EHR®



## IMS for Cardiology

- Simplify patient visits with cardiology-specific templates for faster, more comprehensive documentation, storage and retrieval of detailed patient data.
- Enhance workflow with a paperless office. Gain better communications, greater efficiency and deliver better patient care.
- Improve overall revenue with accelerated reimbursement, automatic coding recommendations, decreased denials and increased patient flow.
- Built-in reporting tools scrutinize your practice's patterns for pay-for-performance, meaningful use requirements, quality measurements and business analysis.
- Access patient information at the point of care, no more chart-pulls and no more misplaced records.
- Eliminate redundant paperwork, enable patients to complete forms with patient portal and in-office kiosk.
- Achieve interoperability and connectivity with other health care entities, pharmacies and labs for referrals, orders and results.
- Local ongoing support from a national team of industry experts – Authorized Partners, dedicated to serving the needs and interests of the cardiologist.
- Automate prescription writing, drug interaction and formulary checking with automatic alerts, and a fully-integrated drug database.
- Easily deliver patient education materials for cardiology-specific tests, procedures and disease management.



### Up to \$44,000

The Medicare and Medicaid EHR Incentive Programs will provide incentive payments to eligible professionals, (Chiropractors are eligible) as they adopt, implement, upgrade or demonstrate meaningful use of certified EHR technology.

### Purchase with Confidence

IMS is guaranteed to meet all of the ARRA meaningful use criteria and requirements or your money-back. How can we guarantee you'll be qualified for HITECH Act incentive payments?

### CCHIT Certification

IMS has received the most current CCHIT certification, and, as of September 30, 2010, the most recent version was recognized by CCHIT as a Stage 1 Meaningful Use certified Complete EHR with ONC-ATCB 2011/2012 Certification, meeting all criteria published by the U.S. Department of Health and Human Services

(HHS) in the Final Rule.

### Easily Become a Meaningful User

IMS features a unique Meaningful Use Dashboard that quickly identifies meaningful use deficiencies. Review clinical data with graphical charts identifying patients not meeting clinical measures quickly and easily. Tasks, reminders, alerts and letters can be generated to improve meaningful use status.

Registration begins Jan. 3, 2011.

Participate early to get the maximum incentive payments!

*“Reduce the High Costs of Delivering Quality Care” — “Our monthly IT expenses were reduced over 87% after implementing IMS - a huge savings for our company.”*

**Rashmi Chauhan,**  
IT Director, The Wellness Plan, Detroit, MI

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## ■ Special Procedures

Users can define the various stages and medications involved in a specific procedure. Procedures requiring multi-tasking are easily documented and associated CPT codes are automatically updated in the Super Bill.

## ■ E-Prescribing and Prescriptions

The flexible and comprehensive prescription module tracks medications and refill history. Improve patient care with drug education integration, dosing, allergy and drug interaction, and contraindication checks.

## ■ Authorization / Referrals

Reduce missing authorizations and claim rejections with authorization checking at Check-In and Charge Posting. Authorization requirements can be set by procedure and insurance criteria.

## ■ Quick documentation with Cardiology-specific Templates

Monitor Congestive Heart Failure, CAD, hypertension, and more plus exchange clinical data for vital signs, stress tests, treadmills, and much more.

## ■ Plus so much more

Scheduler, Patient Portal, Integrated Appointment Reminders, Auto Check-In, Check-In/Out, Lab Orders & Tracking, Letter Writing, My Tasks Dashboard, Health Maintenance Reminders, Dispensary, Document Management, Reports Preparation and Management, Fax Management, Scan Module, Billing and Collections, and Auto Form Filler.

## The IMS Difference

IMS Ambulatory Electronic Health Record (EHR) and Practice Management software are fully integrated sharing a single database, to meet your unique clinical and administrative needs. Our solutions can be implemented as an integrated solution or separately as stand-alone applications and can be deployed as a client-server or web-hosted solution.

It takes more than just software to deliver success in today's complex practice. That's why 1st Providers Choice ensures your success with local Authorized Partners, experienced in health

IT and certified in our solutions. Authorized Partners are with you all the way, from demonstrating IMS to implementation and beyond – your local ongoing single source solutions partner. As your Authorized Partner we're always available for fast on-site or phone support, training and personalized revenue improvement services so you can concentrate on practicing medicine not technology.

In the October, 2009 report titled, "Extensive Evaluations Rank Top Practice Management and EHR Applications," 175 vendors were evaluated by the AC Group on a range of in-depth criteria. IMS was rated 5-stars when evaluated for overall practice management and EHR functionality, ease-of-use, company viability, and end-user satisfaction (p.71). Only 12 of the other 175 vendors received this rating; many of which focus primarily on hospitals or very large practices.

## AC GROUP RANKING of IMS



Practice Management functionality  
(5 out of 5 stars)



EMR/EHR functionality (5 out of 5 stars)



Ease-of-Use (5 out of 5 stars)



Company Viability (5 out of 5 stars)



End-User Satisfaction (5 out of 5 stars)

## Why a Certified EHR?



To ensure that the system you select will allow you to qualify for Meaningful Use federal incentive payments, select a solution that is EHR Certified. Since there are few benchmark measures available to provide a level of confidence regarding specific EHR functions an EHR certification is very important.

The ONC-ATCB certification has been developed by the federal government to certify that an EHR system meets the technical requirements needed for a provider to become a meaningful user of an EHR system. The use of an ONC-ATCB certified product is required to receive any federal government incentive money for the use of an EHR system. The ONC-ATCB certification test script is very specific to EHR criteria that qualified providers must meet in order to participate in the government incentive program. There are two types of ONC-ATCB certifications; one for Complete EHRs and one for EHR Modules. A Complete EHR certification for Stage 1 Meaningful Use means that the EHR product has met all 33 criteria tested. Whereas an EHR Module certification means that the product meets at least one of the 33 criteria tested.

## Call Today for a Free Demo!

*“My bad-debt write-offs have been reduced over 90%. Pre-IMS, we had an average of \$80,000 per month outstanding in charges waiting for referral. Since implementation of IMS we now regularly maintain no more than \$400 per month. The Authorization tracking screen helps us in timely follow-up with the insurance companies. The billing module is great, in a way we now know what ensures timely payments. The aging reports help our billers set priority of follow-ups, making sure we work in the right areas”*

**Julie Ziehm,**  
Billing Manager, Mid Michigan  
Cardiology Associates

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2415 W. Mission, Chandler, AZ 85224

[sales@1stProvidersChoice.com](mailto:sales@1stProvidersChoice.com)

Voice: 480-782-1116

Fax: 480-782-1117

[www.1stProvidersChoice.com](http://www.1stProvidersChoice.com)



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